



Atlas Plumbers and Builders Tops 100 Mid-sized Companies



A firm that started out as a modest plumbing company 40 years ago has grown out of the negative vibe associated with the sector and even pulled off a remarkable feat on its peers across different industries to become overall winner of Top Mid-sized 100 companies in the country.

Atlas Plumbers and Builders emerged top in the Top 100 Companies, an initiative recognises efforts by local medium sized firms and aims at encouraging them to grow on to large enterprises.

The firm has had vast experience in the building and construction sector and has in the recent past posted growth to capture the attention of many not only in its industry but the entire business community in the country.

Being named the top mid-sized company for this year is a boost for the firm that is now embarking on growing its brand as well as expand its client base.

The Top 100 Survey seeks to identify East Africa's fastest growing medium sized companies in order to showcase business excellence and highlight some of the most successful entrepreneurship stories.

According to the organisers of the

Top 100 Mid-sized Companies' survey, a Top 100 Company is one which ranks ahead of its peers in terms of revenue growth, profit growth, returns to shareholders and revenues.

Adding that, a Top 100 company has succeeded in progressively growing its market position in the industry that it operates and over time translating to returns for its shareholders and a fairly sound financial position.

Atlas Plumbers and Builders is located in Nairobi's Kirinyaga Road an unlikely location for the headquarters of a firm that has a sales turnover exceed Sh250 million but managed to emerge top of its mid-sized peers across different industries.

When it started out in 1971, the firm specialised in mechanical engineering but has since widened its scope to include civil engineering and construction.

"We have a well proven record of high quality and competitive installations and services, which have been completed within project time frames and budget."

"Atlas Plumbers and Builders has cultivated, developed and maintained good working relations with its clients and consultants, who have in turn grown to trust our expertise and value our

workmanship."

Among major projects that the firms has been part of putting up include UNEP, NIC Pension Plaza in Dar es Salaam, Fedha Housing Estate in Nairobi and several bank branch offices around the country.

It is currently undertaking several installation works at Thika Greens Golf Estate and KIRDI Kisumu.

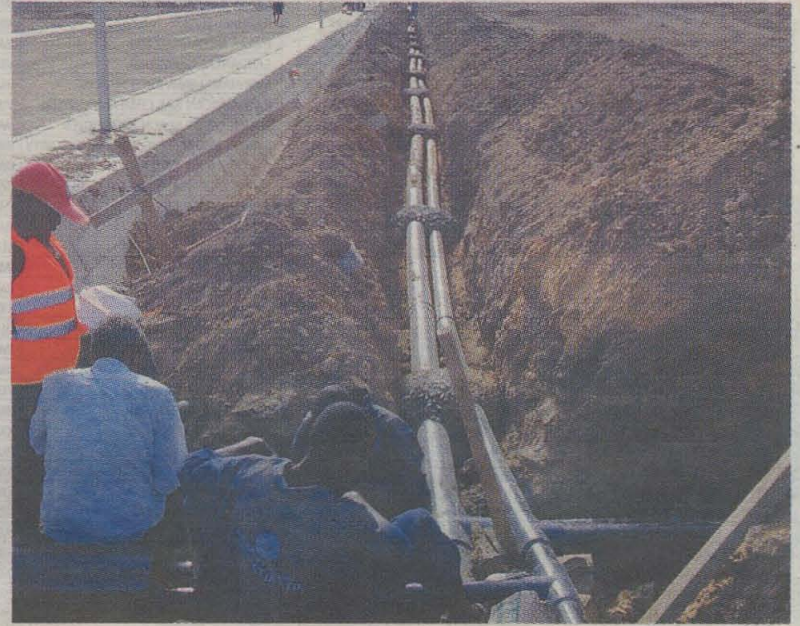
"As general building contractors, our scope of works entails complete construction, refurbishment and maintenance of residential and commercial buildings.

"Our civil works include fresh water reticulation lines, putting up waste and storm water management systems including sewerage and associated treatment works.

"In our capacity as mechanical engineering contractors, our scope of internal works includes installing and maintaining all plumbing services from fresh water supply to waste water drainage, supplying and installing solar water heating and sanitary ware.

The firm also installs fire fighting equipment like hose reel systems, wet and dry risers and sprinkler systems.

"The main challenges faced us over the past few years have been increasing



our customer base, engaging with our suppliers more, improving training of our staff and negotiating better terms with our financiers.

"Our future plans are to build on this

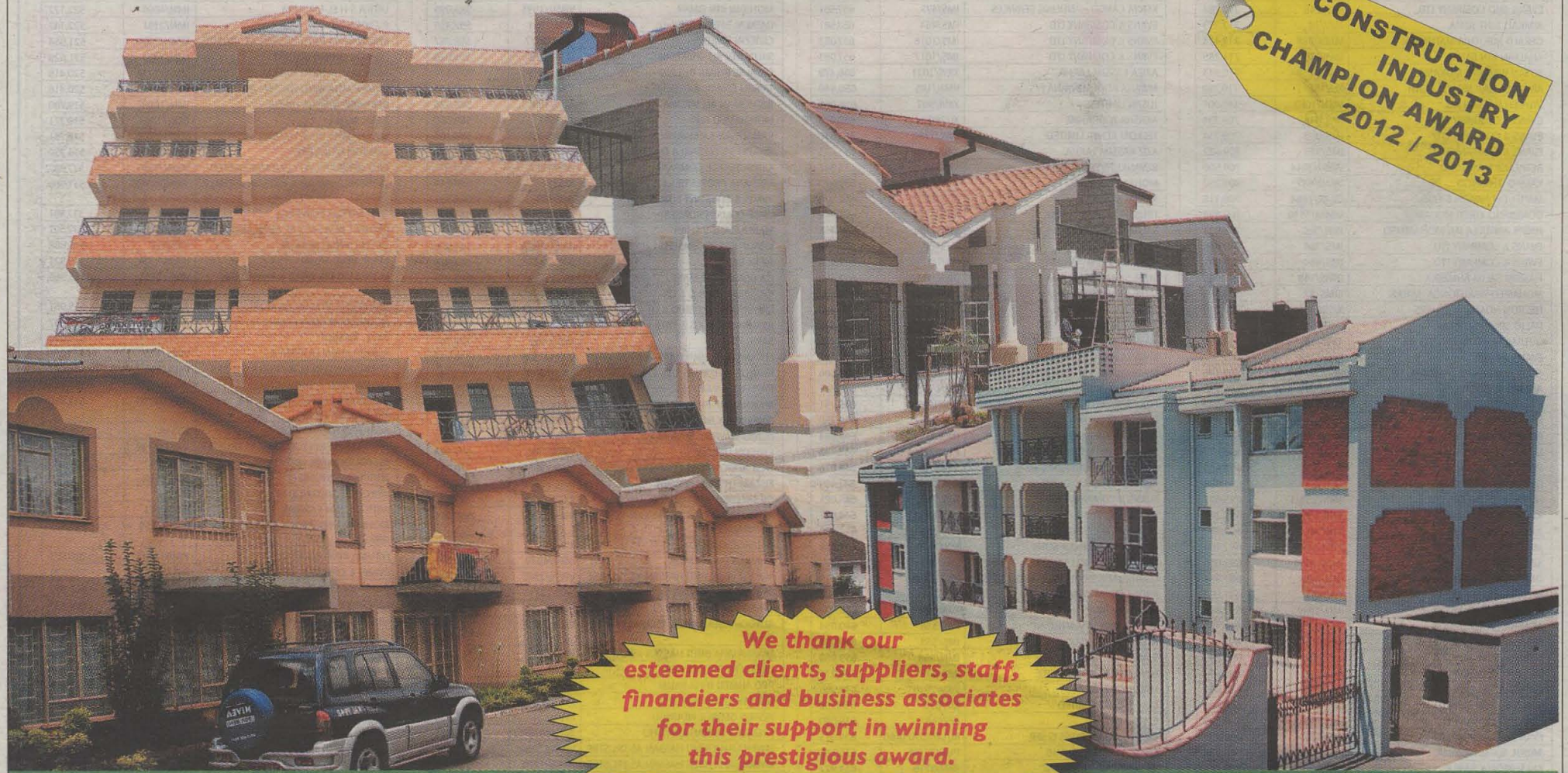
success and continue to deliver quality installations to our clients as they will no doubt exact even higher standards of us.



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**We thank our
esteemed clients, suppliers, staff,
financiers and business associates
for their support in winning
this prestigious award.**

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